



**REQUEST FOR PROPOSALS  
FOR  
PURCHASE, INSTALLATION, IMPLEMENTATION  
AND MAINTENANCE OF HUMAN TEMPERATURE  
SCREENING SYSTEM  
ADDENDUM 1**

**BID NO: 20-20057**

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**BIDS DUE: July 6, 2020 @ 3:00 PM Central Time**

**To report suspected ethics violations impacting the San Antonio Water System, please call 1-800-687-1918.**

Addendum 1 is issued to address the following:

1. Revise the due date for submittals:

FROM: BIDS DUE: July 2, 2020 @ 3:00 PM Central Time

**TO: BIDS DUE: July 6, 2020 @ 3:00 PM Central Time**

2. Add the option for Interlocal Participation.
3. Provide the Questions asked and the Responses to those questions.
4. Price Scheduled has been revised to change the number of licenses from 2 to 25 so that licensing is proportional to the number of units purchased. Price sheet has been revised and must be submitted with response.

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### **INTERLOCAL COOPERATIVE PARTICIPATION**

Respondent should indicate below willingness to participate. The following clauses will be applicable to any Interlocal Participation resulting from this Request for Proposal.

- (a) SAWS may, from time to time, enter into Interlocal Cooperation Purchasing Agreements with other governmental entities or governmental cooperatives (hereafter collectively referred to as "Entity" or "Entities") to enhance SAWS purchasing power. At SAWS sole discretion and option, SAWS may inform other Entities that they may acquire items listed in this Request for Proposal (hereafter "RFP"). Such acquisition(s) shall be at the prices stated herein, and shall be subject to respondent's acceptance. Entities desiring to acquire items listed in this RFP shall be listed on a rider attached hereto, if known at the time of issuance of the RFP. SAWS may issue subsequent riders after contract award setting forth additional Entities desiring to utilize this bid. VENDOR shall sign and return any subsequently issued riders within **ten** calendar days of receipt.
- (b) In no event shall SAWS be considered a dealer, remarketer, agent or other representative of Vendor or Entity. Further, SAWS shall not be considered and is not an agent; partner or representative of the Entity making purchases hereunder, and shall not be obligated or liable for any such order.
- (c) Entity purchase orders shall be submitted to Vendor by the Entity.
- (d) Vendor authorizes SAWS use of Vendor's name, trademarks and Vendor provided materials in SAWS presentations and promotions regarding the availability of use of this contract. SAWS makes no representation or guarantee as to any minimum amount being purchased by SAWS or Entities, or whether Entity will purchase utilizing SAWS contract.

**Please indicate below whether you are willing to participate in Interlocal Cooperative Purchasing Agreements.**

**Respondent Business Name** \_\_\_\_\_

**YES**

**NO**

## QUESTIONS AND RESPONSES

1. What is their access control system, Manufacture, Model, Version?

**Response:** *Open Options DNA Fusion, Video Management System is Salient 2020*

2. Will these systems be installed or mobile?

**Response:** *They will be installed.*

3. What is the environment that they will be in at any time?

**Response:** *The kiosks will be located inside a building.*

4. Section D BR#6

- a. Application shall be able to integrate with exiting SAWS badging system.

Question: Please provide detail on current badging system. Manufacture, System, Specifications

**Response:** Video Management Solution- Salient 2020

Badges- HID GLOBAL ACCESS CARDS

Part Number: 2102PGGMN

Badge reader- HID iClass SE R40

5. Section D

- b. SAWS prefers SaaS based kiosk

Question: Would a non-SaaS solution with only a hardware/software hand-off be an option?

**Response:** *SAWS preference is for a fully turnkey SaaS solution. Yes. All kiosk should be centrally managed through a portal.*

6. Regarding the electronic submittal via the FTP, the RFP states that responders submit one (1) pdf. The response instructions regarding the Compensation Proposal on page 10 states it must be submitted separately. If we are submitting via the FTP, should the Compensation Proposal be a separate pdf in the submittal, therefore 2 pdf files will be submitted?

**Response:** *Yes, please submit 2 pdf files. One for everything minus pricing and one for just pricing. Name the response file: 20-20057 Human Temp Screen System Pricing and Name the Pricing file: 20-20057 Human Temp Screen System Pricing*

7. Is Exhibit B Compensation Scheduled form included in the page count?

**Response:** *No it is not included in the page count.*

8. The Submittal Response Checklist states Exhibit H – Software as a Service Questionnaire (attached as an Excel Document separately) – should this be included in the pdf submittal or submitted separately in excel?

**Response:** *Submit a copy of the responses with your pdf and you will be requested to submit an electronic version after bids open.*

9. Regarding Desired Business Requirements, page 6, item #4, Kiosk should have the capability to print color coded wrist bands. Please provide more context and details for this requirement.

**Response:** *Color wrist bands would provide visual indication that employee had cleared screening process for that day.*

10. Will other City agencies be able to make purchases from this award?

**Response:** *SAWS has added the option for Interlocal Cooperative Purchasing, so yes if the respondent decides they would like to participate, then it would be available to other agencies.*

11. SAWS is seeking a web-based solution for this tender, do you have a restriction on which cloud provider can be used?

**Response:** *No, US hosted.*

12. Do you have a preference on a cloud provider?

**Response:** *No, US hosted*

13. You mention Facial Recognition for SAWS employees. How many employees will need to be loaded into said Db?

**Response:** *Approximately, 1800.*

14. How many scans will be expected per day for each unit?

**Response:** *The number of scans will vary by location, with Headquarters having the largest population. SAWS has approximately 1800 employees that would go through a kiosk potentially twice per day i.e. morning and lunch.*

15. What is the expected number of scans that will need to be conducted at the peak hourly?

**Response:** *SAWS has approximately 1800 employees that would go through a kiosk potentially twice per day with the majority of scans being in the morning and lunch.*

16. What is your expected lead time from contract award until installation will begin?

**Response:** *Respondents should provide their estimated lead time for equipment and installation.*

17. BR#2 Must Have refers to a performed test failure criteria defined by SAWS. Is this referring to the detection of a EBT or is it referring to an internal test of the equipment?

**Response:** *It is referring to the detection of an EBT.*

18. Who is SAWS badging system vendor?

**Response:** See response to question # 4.

19. Who is the current solution provider for gates/turnstiles/ or door access? Is that a cloud solution?

**Response:** Our current solution is as follows:

Boon Edam for turnstiles

Open Options DNA Fusion,

Video Management System is Salient 2020

Badges- HID GLOBAL ACCESS CARDS

Part Number: 2102PGGMN

Badge reader- HID iClass SE R40

This is an on premise solution.

20. BR #7 Must Have: states that the kiosk be able to remain readable in bright sunlight. Is it SAWS intention to perform screening outside or is this just referring to near windows?

**Response:** Near windows, the Kiosk will be inside the building, and possibly close to windows.

21. In the cost proposal you refer to the cost for two licenses but are anticipating 25 units? Please clarify.

**Response:** Licensing should be proportional to the number of units purchased. Price sheet has been updated.

22. BR#8 Must have: What type of notification/audible alert is required?

**Response:** Email & Audible Alert that could be distinguished

23. BR#3 Must have: Does SAWS require any additional info be logged about the guest/employee encounter? For example, pass/fail or temperature?

**Response:** Pass/fail only information.

24. Since the system will be expected to process guests and employees, how will it differentiate between the two to perform FR on an employee and not a guest?

**Response:** Based on our badging system, we would be able to differentiate between employee & guest.

25. BR#1 Must have: Must the kiosk provide a means for the guest to register in the FR portion of the solution?

**Response:** FR is optional, but if it is implemented then kiosk must provide a means for the guest to register.

26. BR#6 Must have: Can SAWS provide the interface specs for the existing badging system so the vendor can evaluate the integration effort required?

**Response:** Our current solution is as follows:  
Boon Edam for turnstiles  
Open Options DNA Fusion,  
Video Management System is Salient 2020  
Badges- HID GLOBAL ACCESS CARDS  
Part Number: 2102PGGMN  
Badge reader- HID iClass SE R40

27. BR#9 Must have: If all hardware and software are to be provided by the vendor are computers and OS included? Are there any security, OS, or network restrictions that the vendor should be aware of?

**Response:** Yes, the OS and application must be hardened, patched and maintained by the vendor. Kiosk must be running a supported OS.

28. Cyber BR#2: What is the required Recover Time Objective for fail over? Does the SAWS require geographically diversified data center locations?

**Response:** 24 hour RTO. No, we do not require geographically diversified data center locations.

29. Please clarify the SOW and activities to be included in both installation and separately listed, Implementation within the compensation schedule (i.e., travel, hardware set up, training, customizations, configuration, etc?)

**Response:** Anything needed to provide a turnkey solution should be included in your pricing.

30. Please provide the definition of “preferred Saas System Software”? Is SAWS interested in alternative payment options i.e. monthly or annual payments or only an outright purchase?

**Response:** SAWS is interested in purchasing the equipment, installation, implementation and licenses. Subsequent Maintenance and Service will be annually.

31. Please confirm what licenses are to be reflected on the compensation schedule listed as Qty. 2? Is this representative of a Primary and Disaster Recovery Platform license?

**Response:** Licensing should be proportional to the number of units purchased. Price sheet has been updated.

32. If a respondent includes optional equipment and services within its response, will the proposal be evaluated based on all prices provided or only the products listed in the original compensation schedule?

**Response:** Price evaluation will be based upon the equipment and services specified on the Compensation Schedule.

33. Can the compensation schedule be modified or tailored to better fit the solution a vendor is proposing?

**Response:** Pricing should be submitted as requested. Additional equipment or services available may be provided on a separate sheet.

**EXHIBIT B  
COMPENSATION SCHEDULE  
REVISION 1**

BASE YEAR

Item	Description	Est Qty *	UOM	Unit Price	Extended Price
1	Temperature Screening Kiosks	25	EA	\$	\$
2.	Installation	25	EA	\$	\$
3	Implementation	1	LS	\$	\$
4	Licenses	25	EA	\$	\$
5	Maintenance and Service Year 1	1	LS/YR	\$	\$
<b>TOTAL</b>					

*\*Quantities are estimated. SAWS will work with selected vendor to establish actual quantities needed.*

MAINTENANCE AND SERVICE – OPTION YEARS 2-6

Item	Description	UOM	Unit Price/YR
1	Maintenance and Service – Option Year 1	LS/YR	\$
2	Maintenance and Service – Option Year 2	LS/YR	\$
3	Maintenance and Service – Option Year 3	LS/YR	\$
4	Maintenance and Service – Option Year 4	LS/YR	\$
5	Maintenance and Service – Option Year 5	LS/YR	\$

Respondent may provide optional equipment and or services available for consideration. Attached on separate sheet.

The pricing will be evaluated based upon the lowest total price submitted on the Pricing Schedule. The Proposal with the lowest price will receive thirty (30) points. All other proposals will be allotted a percentage of the 30 points based on a comparison with the lowest priced proposal. The following formula will be used:

$$(\text{Lowest price}) \div (\text{Respondent's price}) \times 30 = \text{Respondent's allotted points}$$

*\*All pricing shall be enclosed in a separate sealed envelope, marked "PRICING".*

Respondent Name: \_\_\_\_\_

Respondent Point of Contact Name: \_\_\_\_\_

Respondent Point of Contact Signature: \_\_\_\_\_